

Congratulations on your new recruit!

I am so proud of you and the motivation you have to be a true success in your business.

Ask yourself the following questions to make certain your new team member is a success:

Did you give her a hug? Tell her how excited you are about having her on your team!

Have you sent her to this website? There are many great resources for your new recruit right here on this website!

Did you set a date for the debut? This is not optional. Set a date! It is important that you take the reins in this situation since the business is still brand new to your recruit. She needs all the help you can give!

Did you contact your director with the new consultant information?

Did you call her within 48 hours of signing? See if she has any questions and give her the reassurance she needs.

Did you send a note or call again seven days after signing? Call your new team member once a week for the first month, then just once a month after that. It's best to call the night before Success Meetings to remind her to attend.

Did you explain recruiting? Make certain your new team member participates in three practice interviews with you or make arrangements with the director.

Once you have 5 members, you are a team leader!

When you reach this point, it is recommended that you meet as a team once a month to start the unity process. Encourage them to participate in challenges and events that will help build their business and yours!