

# Success = Your Personal Use!

As a brand new MK Beauty Consultant, it is important that you have sampled every product in the Roll-Up Bag and are wearing nothing but Mary Kay from head to toe! Your personal testimony will sell more products than all of the marketing plans out there!

So, if you haven't tried all of the items that you are trying to sell, now is a good time to go shopping!

## *“My” Roll-Up Bag*

- ◆ \_\_\_ TimeWise Cleanser/Bar
- ◆ \_\_\_ TimeWise Moisturizer
- ◆ \_\_\_ Foundation
- ◆ \_\_\_ Day/Night Solution
- ◆ \_\_\_ TimeWise Firming Eye Cream
- ◆ \_\_\_ Visibly Fit Body Lotion
- ◆ \_\_\_ Custom Compact & Brushes
- ◆ \_\_\_ 3 Eyeshadows
- ◆ \_\_\_ Blush
- ◆ \_\_\_ Lipstick
- ◆ \_\_\_ Lip Gloss
- ◆ \_\_\_ Lip Liner
- ◆ \_\_\_ Eye Liner
- ◆ \_\_\_ Mascara
- ◆ \_\_\_ Eye Primer
- ◆ \_\_\_ Oil-Free Eye Make-Up Remover
- ◆ \_\_\_ Oil-Free Hydrating Gel or
- ◆ \_\_\_ Intense Moisturizing Cream
- ◆ \_\_\_ Microdermabrasion Set
- ◆ \_\_\_ Satin Hands
- ◆ \_\_\_ Satin Lips



### **Additional Items**

- ◆ \_\_\_ Indulge Soothing Eye Gel
- ◆ \_\_\_ Timewise Lip Primer
- ◆ \_\_\_ 1 Brow Pencil
- ◆ \_\_\_ Facial Highlighting Pen
- ◆ \_\_\_ Powder
- ◆ \_\_\_ Concealor
- ◆ \_\_\_ Pressed Bronzing Powder
- ◆ \_\_\_ Nail Colors
- ◆ \_\_\_ Private Spa Set
- ◆ \_\_\_ Fragrance Collection

**Step #1:** Toss out any skin care and cosmetic brands that are not Mary Kay!  
**Step #2:** Check off all of the Mary Kay products on the list to the left that you currently use. Then, take your recent *Look Book* and shop for all of the unchecked items!

Foundation:	Blush Colors:
Eye Colors:	1.
1.	2.
2.	3.
3.	Lipstick Colors:
4.	1.
5.	2.
Eye Liner Colors:	3.
1.	Lip Gloss Colors:
2.	1.
Brow Liner Color:	2.
1.	Fragrance Choice:
Mascara:	1.
Nail Colors:	Private Spa Scent:
1.	1.
2.	
3.	