

Being a STAR Has It's Benefits!



Our Mary Kay year is split into 4 quarters, each quarter being 3 months long. Quarters always run from the 16th of the 1st month to the 15th of the 3rd month. During those quarters each Consultant has the ability to become a **STAR CONSULTANT!**

STAR CONSULTANT is one of the most highly respected programs in our company!! YOU will be awarded YOUR Ladder of Success Pin when YOU reach Star Consultant Status for the first time.

STAR CONSULTANT LEVELS:

- PEARL STAR** - \$4800 Wholesale Per Quarter
- Emerald Star** - \$3600 Wholesale Per Quarter
- Diamond Star** - \$3000 Wholesale Per Quarter
- Ruby Star** - \$2400 Wholesale Per Quarter
- Sapphire Star** - \$1800 Wholesale Per Quarter

WEEKLY ACTIVITY TO BE A STAR CONSULTANT:

- PEARL STAR** - \$738 Retail Sales Weeks - Order \$1600 Per Month
- Emerald Star** - \$554 Retail Sales Weeks - Order \$1200 Per Month
- Diamond Star** - \$462 Retail Sales Weeks - Order \$1000 Per Month
- Ruby Star** - \$439 Retail Sales Weeks - Order \$800 Per Month
- Sapphire Star** - \$276 Retail Sales Weeks - Order \$600 Per Month

Adding New
Qualified Team
Members Will Move
Up A STAR Level!

**Qualified = Orders
\$600 + of Inventory*

BENEFITS OF BEING A STAR CONSULTANT:

1. Earn your gorgeous Ladder of Success Pin!
2. Earn a gemstone that corresponds to your Star level!
3. Earn a STAR prize that corresponds to your Star level!
4. Picture recognition in our Quarterly Newsletter!
5. Recognition on our Unit web site!
6. You will have product to service customers!
7. You will be highly respected among your sister Consultants!
8. When you are a Star you are making \$ to put in your family's pocket!
9. Stars drive free Mary Kay cars!
10. You are setting an example for others to follow!

BE A STAR YOUR FIRST QUARTER!

Mary Kay gives New Consultants the opportunity to be a STAR your very first quarter in the company. By doing so you'll be able to take advantage of all 10 benefits above
+ FREE PRODUCTS BONUSES available to you in your first order!