

**DO YOU WANT RESULTS FROM YOUR MARY KAY BUSINESS??
MONEY? FREE CAR? DIRECTORSHIP??**
Then concentrate on
INCOME PRODUCING ACTIVITES

- | | |
|--|---|
| <p>A. 1 Skin Car Class – 3 Faces/\$100+</p> <p>B. 2 Facials - \$100+</p> <p>C. Customer Services Sales
Resulting in \$100+</p> <p>D. 1 Interview Survey Completed</p> <p>E. Follow up with a Marketing Tape
Ask Closing Questions
Survey Completed</p> | <p>F. 1 Guest/Model who
stays for marketing info.
Survey completed</p> <p>G. 7 New Contacts-
Phone or in person
(Must get name &#)</p> <p>H. 2 New Bookings</p> <p>I. 1 New Team Member</p> |
|--|---|

PART TIME CONSULTANT

(Part Time Pay)

Complete any 5 activities
each week, or 1 per day

FULL TIME CONSULTANT

(Full Time Pay)

Complete 10 activities
each week, or 2 per day

Want to Drive FREE

Complete 15 activities
each week, or 3 per day

Make copies of this sheet – keep track each week. How many did you do last week? Did your activity support your goal? (You will do some activities more than others.)

Week 1

1.	6.	11.
2.	7.	12.
3.	8.	13.
4.	9.	14.
5.	10.	15.
Part Timers Done	Full Timers Done	Car Drivers Done

Week 2

1.	6.	11.
2.	7.	12.
3.	8.	13.
4.	9.	14.
5.	10.	15.
Part Timers Done	Full Timers Done	Car Drivers Done

Week 3

1.	6.	11.
2.	7.	12.
3.	8.	13.
4.	9.	14.
5.	10.	15.
Part Timers Done	Full Timers Done	Car Drivers Done

Week 4

1.	6.	11.
2.	7.	12.
3.	8.	13.
4.	9.	14.
5.	10.	15.
Part Timers Done	Full Timers Done	Car Drivers Done