

Reorders & Other Accomplishments!

My Goal: _____

| | | |
|----------------------------|-----------|--------|
| Enter YTD from LAST MONTH: | Sales: | \$0.00 |
| Given Away: | N.R. Tax: | |

| Consultant: | 0 | | Ph # | 0 | | Email: | 0 | | | | | | |
|---|--------------|------|------------------|---|--|-----------------|----------------------|-----------------------------------|------------------------------------|-------------------|---|------------------------------|--------------------------------|
| Address: | 0 | | | | | Director: | 0 | | | | | | |
| CUSTOMER (Reorder, Online/Website, Show, On-the-Go, Phone Call, etc.) | Phone Number | Date | \$ Sold (Retail) | \$ Product Given Away at Suggested Retail (Section 1) | \$ Sold MINUS retail product given away | \$ Tax Received | \$ Non-Recovered Tax | Gift with Purchase (Section 2) | Booking (A=Asked) # of bookings | *Recruiting Info. | PLACE INTERVIEWED (i.e.- Guest Event, 1 on 1 w/ Director, or 1 on 1 with Consultant, etc.) | 24-48 Hr. Follow-up C / D | Recruit (Date of Agreement) |
| 1 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 2 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 3 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 4 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 5 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 6 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 7 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 8 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 9 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 10 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 11 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 12 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 13 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 14 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 15 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 16 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 17 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 18 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 19 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 20 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 21 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 22 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 23 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 24 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 25 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 26 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 27 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 28 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 29 | | | | | \$0.00 | | \$0.00 | | | | | | |
| 30 | | | | | \$0.00 | | \$0.00 | | | | | | |
| TOTALS: | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 0 | | 0 | 0 | 0 |
| Totals from Page 1: | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 0 | | 0 | 0 | 0 |
| TOTALS to date for the month: | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 0 | | 0 | 0 | 0 |

| Day 1 - 7 Results | | | |
|---------------------|--|------------------|--------|
| Total Retail Sales: | | + YTD Total: | \$0.00 |
| Meeting Attended: | | = New YTD Total: | \$0.00 |
| Total Classes: | | Weekly IPAs: | 0.00 |
| Interviews Held: | | Faces: | |
| | | With Follow-Up: | |

| Day 8 - 14 Results | | | |
|---------------------|--|------------------|--------|
| Total Retail Sales: | | + YTD Total: | \$0.00 |
| Meeting Attended: | | = New YTD Total: | \$0.00 |
| Total Classes: | | Weekly IPAs: | 0.00 |
| Interviews Held: | | Faces: | |
| | | With Follow-Up: | |

| Day 15 - 21 Results | | | |
|---------------------|--|------------------|--------|
| Total Retail Sales: | | + YTD Total: | \$0.00 |
| Meeting Attended: | | = New YTD Total: | \$0.00 |
| Total Classes: | | Weekly IPAs: | 0.00 |
| Interviews Held: | | Faces: | |
| | | With Follow-Up: | |

| Day 22 - 28 Results | | | |
|---------------------|--|------------------|--------|
| Total Retail Sales: | | + YTD Total: | \$0.00 |
| Meeting Attended: | | = New YTD Total: | \$0.00 |
| Total Classes: | | Weekly IPAs: | 0.00 |
| Interviews Held: | | Faces: | |
| | | With Follow-Up: | |

| Day 29 - 31 Results | | | |
|---------------------|--|------------------|--------|
| Total Retail Sales: | | + YTD Total: | \$0.00 |
| Meeting Attended: | | = New YTD Total: | \$0.00 |
| Total Classes: | | Weekly IPAs: | 0.00 |
| Interviews Held: | | Faces: | |
| | | With Follow-Up: | |

*Place Recruiting Information in every re-order bag (any Mary Kay team-building flyer).