



Welcome to Marian's Women of Excellence Unit!

I am so excited that you have made the decision to start your Mary Kay Career! As your Sales Director, working with new consultants is one of my favorite things to do! I'm looking forward to working with you and supporting you in your new business.

I began my Mary Kay business in August of 2003 and debuted as a Director in January of 2006. I live in Mountain Home, Arkansas with my supportive husband, Mike and beautiful daughter, Catherine. Before Mary Kay, I was a speech-language pathologist in the public schools. Marian's Women of Excellence is an exciting unit experiencing explosive growth! In fact, we achieved Grand Achiever status earning a Free Pontiac Vibe, and finished On the Write Track in the first 3 months as a unit! We encourage you to jump right in and grow along with us.

Enclosed in this welcome packet, you will find ideas on how to get your business started, and I encourage you to listen to the New Consultant CD and look through Inventory packet within the next 24 hours. I will call, and follow up with you to answer any questions you may have and to help you get started! I'm sure you have many questions, and as a new Consultant, I did too. We will discuss all of your questions and concerns in detail, and I am here to train and support you along your new journey.

Each week we have Success Events for training and recognition. If you are not local to me, I will locate a Mary Kay Success Event near you. Attendance at the Success Events whenever possible will be vital to your success in this business. It is a fabulous opportunity to learn the business and get to know other Consultants and Directors.

Our exciting unit goals this year include building 70 Star Consultants, 3 NEW Directors and becoming a Cadillac Unit! Will one of them be YOU? Whatever goals you have for your Mary Kay business, I will be watching with pride as you carve your own path and pursue your dreams! As your Director, it's my job to match my time with 100% of your efforts. This business is truly what you design it to be, and I'm here to help in any way that I can. Again, congratulations on your new business and welcome to our Women of Excellence unit!

*Marian Forrest
Independent Sales Director
903 East First St.
Mountain Home, AR 72653*